## American 1 Credit Union

Statement of Financial Condition as of 1-31-2020

| ACCT.<br>NO. | ASSETS                                        | END OF<br>THIS PERIOD |
|--------------|-----------------------------------------------|-----------------------|
| NO.          | Loans:                                        |                       |
| 701          | Loans                                         | \$214,932,608.21      |
| 701          | Line of Credit                                | 607,546.01            |
|              | VISA                                          | 78,229,867.80         |
| 712          | Loans purchased from lig. credit unions (Net) | 0.00                  |
| /12          |                                               |                       |
|              | Home Equity & Mortgage                        | 6,237,756.20          |
| 710          | Total:                                        | \$300,007,778.22      |
| 719          | Less: Allowance for loan losses               | -5,856,763.06         |
|              | Net:                                          | \$294,151,015.16      |
|              |                                               |                       |
| 729          | Accounts Receivable:                          | ****                  |
|              | Accounts Receivable                           | \$247,452.43          |
|              |                                               |                       |
| 730          | Cash:                                         |                       |
| 731          | Cash in bank                                  | 92,016,424.11         |
|              | Cash on hand                                  | 12,635,611.47         |
|              | Investments:                                  |                       |
|              | US Government obligations                     | 0.00                  |
|              | Federal Agencies                              | 0.00                  |
|              | Trust                                         | 0.00                  |
|              | Trust-Daily                                   | 0.00                  |
|              | CLF                                           | 836,317.66            |
|              | Certificates of Deposit                       | 0.00                  |
|              | Federal Home Loan Bank                        | 198,798.94            |
|              | NCUSIF                                        | 3,013,265.45          |
|              | Other                                         | 117,862.63            |
|              | Interest Receivable                           | 0.00                  |
|              | Student Loans & Allowance                     | 0.00                  |
| 752          |                                               |                       |
| 760          | Prepaid and Deferred Expenses:                |                       |
|              | Insurance & Dues                              | 92,667.99             |
|              | Prepaid Lease Expense                         | 0.00                  |
|              | Other Prepaid Expenses                        | 5,100,023.03          |
|              |                                               | 5,100,025.05          |
| 770          | Fixed Assets: (Net)                           |                       |
| 770          | Land & Land Improvements                      | 2,547,789.12          |
|              | Building & Building Improvements              | 8,133,761.49          |
| 774          | Furniture & Equipment                         | 1,319,402.90          |
| 771          |                                               | 1,515,402.50          |
| 780          | Accrued Income:                               |                       |
| 700          |                                               | 1 430 300 50          |
|              | Loan Interest<br>Investment Interest          | 1,439,329.78          |
|              |                                               | 0.00                  |
|              | Insurance Reimbursement                       | 180,000.00            |
| 790          | Other Assets:                                 |                       |
| 790          | CSCU/FIS                                      | 640 144 00            |
|              |                                               | 642,144.00            |
|              | CUSO                                          | 231,619.79            |
|              | Other                                         | 2,608,811.37          |
|              |                                               |                       |
|              |                                               |                       |
|              | TOTAL ASSETS:                                 | \$425,512,297.32      |

We certify, to the best of our knowledge and belief, this statement and the related statements are true and correct and present fairly the financial position and the operations for the period covered

| l Conditi  | on as of 1-31-2020                       |                       |
|------------|------------------------------------------|-----------------------|
| ACCT.      | LIABILITIES AND EQUITY                   | END OF<br>THIS PERIOD |
| 800        | Accounts Payable:                        | THICT EIGD            |
| 801        | Accounts Payable                         | \$601,414.43          |
|            | Undistributed Payroll                    | 0.00                  |
|            | Unpresented Corporate Drafts             | 248,018.82            |
|            | Corporate Checks & Money Orders          | 1,766,466.91          |
|            | HUD Loan & Accrued Interest              | 7,875.00              |
| 820        | Dividends Payable:                       |                       |
|            | Dividends Payable                        | 336,548.52            |
| 840        | Taxes Payable:                           |                       |
| 010        | Fed Withholding & State, City            | 0.00                  |
|            | FICA, FUTA, SUTA, Backup Withholding     | 10,962.74             |
|            | FICA, FUTA, SUTA, Backup Withholding     | 10,962.74             |
| 860        | Other Liabilities:                       |                       |
|            | Accrued Employee Benefits                | 1,844,941.02          |
|            | Accrued Conferences                      | 19,901.34             |
|            | Accrued Marketing & Business Development | 201,393.27            |
|            | Accrued Property Tax                     | -14,108.11            |
|            | Accrued Audit Fee                        | -18,210.63            |
|            | Accrued Annual Meeting                   | 250.00                |
|            | Accrued ATM & Data Processing            | 0.00                  |
|            | Other Accruals                           | 10,426.98             |
|            | Clearing Accounts                        | 1,365,972.72          |
| 880        | Deferred Income:                         |                       |
|            | Sale of Branches                         | 0.00                  |
|            |                                          | 0.00                  |
|            | TOTAL LIABILITIES:                       | \$6,381,853.01        |
|            |                                          |                       |
| 000        | Of an an                                 |                       |
| 900<br>901 | Shares:<br>Shares & Drafts               | \$236,827,843.13      |
| 501        |                                          |                       |
|            | Certificates                             | 110,734,247.19        |
| 931        | Regular Reserves:                        |                       |
| 933        | Regular Reserves                         | 4,707,209.45          |
| 940        | Undivided Earnings:                      |                       |
|            | Undivided Earnings                       | 66,482,734.05         |
|            |                                          |                       |
| 960        | Net Income (Loss):<br>Net Income (Loss)  | 378,410.49            |
|            |                                          | 5767110115            |
|            | TOTAL EQUITY:                            | \$419,130,444.31      |
|            |                                          |                       |
|            |                                          |                       |
|            | TOTAL LIABILITIES AND EQUITY             | \$425,512,297.32      |
|            |                                          | ,,                    |

Treasurer:

Officer:

## **AMERICAN 1 CREDIT UNION**

Statement of Financial Condition as of 1-31-2020

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|      |                                              |                | This Period From | Year           |
|------|----------------------------------------------|----------------|------------------|----------------|
|      |                                              | Current        | 1/1/2020         | То             |
|      |                                              | Month          | To Date          | Date           |
| 100  | OPERATING INCOME:                            |                |                  |                |
| 111  | Interest on loans                            | \$1,838,542.55 | \$1,838,542.55   | \$1,838,542.55 |
| 113  | Income of Loans of Lig. Credit Union         | 0.00           | 0.00             | 0.00           |
|      | Total                                        | 1,838,542.55   | 1,838,542.55     | 1,838,542.55   |
| 119  | Less Interest Refund                         | 0.00           | 0.00             | 0.00           |
|      | Net                                          | 1,838,542.55   | 1,838,542.55     | 1,838,542.55   |
| 121  | Income from Investments                      | 157,960.26     | 157,960.26       | 157,960.26     |
| 131  | Fees and Charges                             | 468,958.06     | 468,958.06       | 468,958.06     |
| 151  | Misc. Operating Income                       | 714,317.47     | 714,317.47       | 714,317.47     |
|      |                                              |                |                  |                |
|      | Total Operating Income                       | \$3,179,778.34 | \$3,179,778.34   | \$3,179,778.34 |
| 200  | OPERATING EXPENSES:                          |                |                  |                |
| 210  | Compensation                                 | \$876,799.97   | \$876,799.97     | \$876,799.97   |
| 220  | Employee Benefits                            | 366,027.21     | 366,027.21       | 366,027.21     |
| 230  | Travel & Conference Expenses                 | 31,304.65      | 31,304.65        | 31,304.65      |
|      | Association Dues                             | 1,979.68       | 1,979.68         | 1,979.68       |
| 250  | Office Occupancy Expenses                    | 101,270.02     | 101,270.02       | 101,270.02     |
| 260  | Office Operations Expenses                   | 400,527.74     | 400,527.74       | 400,527.74     |
| 270  | Educational and Promotional Expenses         | 152,706.15     | 152,706.15       | 152,706.15     |
| 280  | Loan Servicing Expenses                      | 20,945.15      | 20,945.15        | 20,945.15      |
| 290  | Professional and Outside Services            | 20,833.34      | 20,833.34        | 20,833.34      |
| 300  | Provision for Loan Losses                    | 501,438.59     | 501,438.59       | 501,438.59     |
| 310  | Member's Insurance                           | 0.00           | 0.00             | 0.00           |
| 320  | Federal Supervision and Examination Expenses | 6,500.00       | 6,500.00         | 6,500.00       |
| 330  | Cash Over and Short                          | 2,168.23       | 2,168.23         | 2,168.23       |
| 340  | Interest on Borrowed Money                   | 0.00           | 0.00             | 0.00           |
| 350  | Annual Meeting Expense                       | 250.00         | 250.00           | 250.00         |
| 360  | Miscellaneous Operating Expenses             | 34,879.33      | 34,879.33        | 34,879.33      |
|      | Total Operating Expenses                     | \$2,517,630.06 | \$2,517,630.06   | \$2,517,630.06 |
|      |                                              |                |                  |                |
|      | INCOME (LOSS) FROM OPERATIONS:               | \$662,148.28   | \$662,148.28     | \$662,148.28   |
|      | % of Expense before Dividends                | 63.41%         | 63.41%           | 63.41%         |
|      |                                              |                |                  |                |
| 400  | NON-OPERATING GAINS (LOSSES):                | \$0.00         | \$0.00           | \$0.00         |
| 420  | Gain (Loss) in Investments                   | 0.00           | 0.00             | 0.00           |
| 430  | Gain (Loss) on Disposition of Assets         | 0.00           | 0.00             | 0.00           |
|      | Total Non-Operating Gains (Losses)           | \$0.00         | \$0.00           | \$0.00         |
|      |                                              | 0.00%          | 0.00%            | 0.00%          |
|      | INCOME (LOSS) BEFORE DIVIDENDS:              | \$662,148.28   | \$662,148.28     | \$662,148.28   |
| 3800 | Dividends                                    | \$283,737.79   | \$283,737.79     | \$283,737.79   |
| 0000 | % of Dividend Expense                        | \$203,737.79   | \$203,737.79     | \$203,737.73   |
|      | % of Expense After Dividends                 | 72.33%         | 72.33%           | 72.33%         |
|      |                                              |                |                  |                |
|      | NET INCOME (LOSS):                           | \$378,410.49   | \$378,410.49     | \$378,410.49   |
|      | % of Net Profit                              | 27.67%         | 27.67%           | 27.67%         |
|      |                                              |                | 2,,              | _,,,,,,        |

AMERICAN 1 CREDIT UNION Statement of Financial Condition as of 1-31-2020

| 100        | OPERATING INCOME:                                         | Current<br>Month       | Year To<br>Date    |
|------------|-----------------------------------------------------------|------------------------|--------------------|
| 111        | Tutouset on losse                                         |                        | ** *** *** **      |
| 111<br>113 | Interest on loans<br>Income of Loans of Lig. Credit Union | \$1,838,542.55<br>0.00 | \$1,838,542.55     |
| 121        | Income from Investments                                   | 157,960.26             | 157,960.26         |
| 131        | Fees and Charges                                          | 468,958.06             | 468,958.06         |
| 151        | Misc. Operating Income                                    | 714,317.47             | 714,317.47         |
|            |                                                           |                        |                    |
|            | Total Operating Income                                    | \$3,179,778.34         | \$3,179,778.34     |
| 200        | OPERATING EXPENSES:                                       |                        |                    |
| 211        | Salaries                                                  | \$876,799.97           | \$876,799.97       |
| 221        | Pension Plan Cost                                         | 76,174.43              | 76,174.43          |
| 222        | FICA (Employer's Share)                                   | 68,698.37              | 68,698.37          |
| 223        | Unemployment Taxes                                        | 32,273.78              | 32,273.78          |
| 224        | Hospitalization & Dental                                  | 188,880.63             | 188,880.63         |
| 231        | Employees Travel & Conference                             | 19,637.98              | 19,637.98          |
| 232        | Directors & Committee Expense                             | 11,666.67              | 11,666.67          |
| 240        | Association Dues                                          | 1,979.68               | 1,979.68           |
| 252        | Maintenance of Building & Rent                            | 40,400.44              | 40,400.44          |
| 253        | Utilities                                                 | 15,017.70              | 15,017.70          |
| 254        | Depreciation of Building & Leasehold Improv.              | 29,955.95              | 29,955.95          |
| 256        | Property Taxes                                            | 15,895.93              | 15,895.93          |
| 261<br>263 | Communications<br>Maintenance of FF & E                   | 25,839.53              | 25,839.53          |
| 263        | Stationery and Supplies                                   | 9,057.62               | 9,057.62           |
| 264        | Printed Forms & Brochures                                 | 2,483.67<br>768.23     | 2,483.67<br>768.23 |
| 264        | Office Supplies & Subscriptions                           | 6,368.40               | 6,368.40           |
| 264        | Microfilm & Statements & Photocopying                     | 25,250.02              | 25,250.02          |
| 264        | Data Processing Supplies                                  | 12,718.30              | 12,718.30          |
| 264        | Data Processing Fees & Service Center                     | 97,675.93              | 97,675.93          |
| 264        | Misc. Expense                                             | 15,985.23              | 15,985.23          |
| 265        | Insurance                                                 | 9,920.41               | 9,920.41           |
| 266        | Dep. on FF & E                                            | 33,322.25              | 33,322.25          |
| 267        | CU ID Cards ATM & VISA Expense                            | 148,831.62             | 148,831.62         |
| 269        | Bank Services Charges & Armored Car & Alarms              | 13,607.19              | 13,607.19          |
| 271        | Adv. and Promotions                                       | 152,706.15             | 152,706.15         |
| 282        | Collection Expense                                        | 20,945.15              | 20,945.15          |
| 291        | Legal Fees                                                | 20,833.34              | 20,833.34          |
| 301        | Provision for Loan Losses                                 | 501,438.59             | 501,438.59         |
| 3110       | Federal Share Insurance                                   | 0.00                   | 0.00               |
| 321        | Supervision Fees                                          | 6,500.00               | 6,500.00           |
| 333        | Cash Over & Short                                         | 2,168.23               | 2,168.23           |
| 340        | Interest on Borrowed Money                                | 0.00                   | 0.00               |
|            | 5 1                                                       | 250.00                 | 250.00             |
|            | Charge-Off                                                | 33,578.67              | 33,578.67          |
| 379        | Misc. Student Loan Exp                                    | 0.00                   | 0.00               |
|            | Total Operating Expense                                   | \$2,517,630.06         | \$2,517,630.06     |
|            |                                                           |                        |                    |
|            | Income (Loss) from Operations                             | \$662,148.28           | \$662,148.28       |
|            | Non-Operating Gains (Losses)                              | 0.00                   | 0.00               |
|            | Gain (Loss) Disposition of Assets                         | 0.00                   | 0.00               |
|            | Total Non-Operation Gain (Loss)                           | 0.00                   | 0.00               |
|            | Income (Loss) before Dividends<br>Dividends               | \$662,148.28           | \$662,148.28       |
|            | Unidentia                                                 | 283,737.79             | 283,737.79         |
|            | Net Income (Loss)                                         | \$378,410.49           | \$378,410.49       |